



**ZEIST**  
—TECHNOLOGIES—

# ZEIST TECHNOLOGIES














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Bridging The Gap Between  
Technology & Business Challenges.



[www.zeisttech.ae](http://www.zeisttech.ae)

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# I About Us



## ➤ Transforming IT Distribution and Data Center Solutions

Founded in 2018, Zeist Technologies (ZT Tech Co.) is a pioneering force in the IT distribution and data center consultancy landscape. With over 40 years of collective experience from our founders in distributing renowned technology brands such as HP, Printronix, APC, and Emerson across various global regions, our journey has been marked by a commitment to excellence and innovation.

At Zeist Technologies, we specialize in value-added IT distribution and comprehensive data center consultancy services from conception to deployment on UPTIME TIA-942 certified professionals. Our mission is to empower system Integrators across the Middle East and Africa by providing not just cutting-edge technology products but also comprehensive DCF solutions that drive digital transformation. Our goal is to help your customers digitize experience 99.9% uptime for the IT services by creating customized data centers within their budgets.

# Our Vision

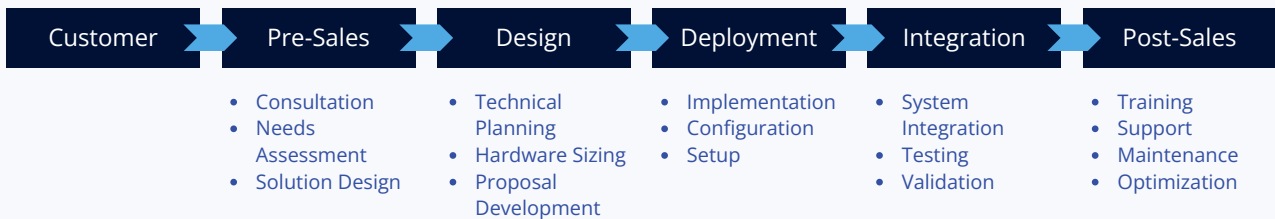
To be the leading IT distributor in the Middle East and Africa, enabling system integrators to achieve their digital transformation goals with innovative, reliable, and scalable solutions.

# Our Mission

To empower businesses across the MEA region by bridging the gap between cutting-edge technology and the industry's requirements, providing comprehensive IT solutions that drive growth and success in the digital era.

# Value Proposition

ZT Tech Co. is more than an IT&DCF distributor; we are your strategic partner in the digital transformation journey. We offer a full suite of services, from Pre-Sales consultation to post-deployment support, providing you support in delivering robust, scalable, and secure data centers for your customers.



# Key Offerings



## Data Center Solutions:

Design, development, deployment, and management of reliable and scalable data centers.



## Power Solutions:

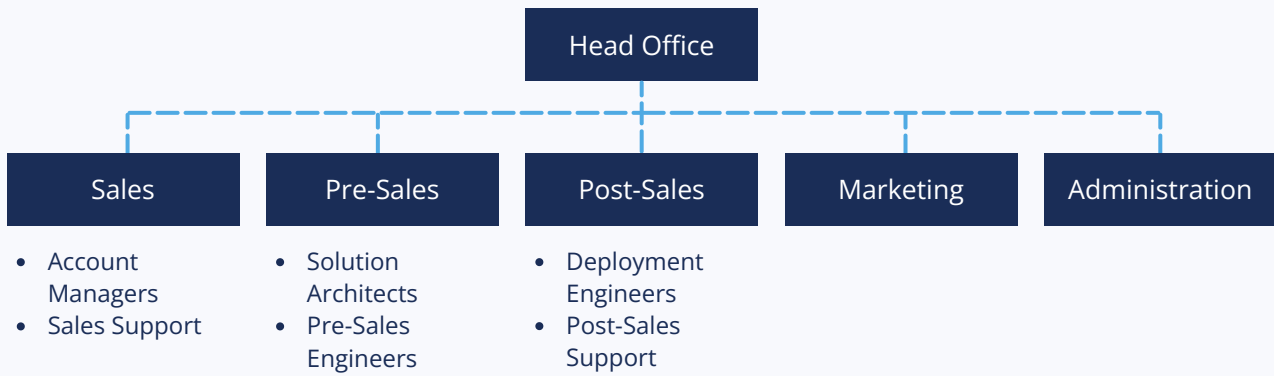
Ensure uninterrupted power for IT infrastructure, minimizing downtime.



## IT Infrastructure & Networking:

Comprehensive hardware, software, and services to build a secure and efficient IT foundation.

# Organizational Structure



## Why Choose Us

### Expert Design & Deployment

At ZT Tech Co., we excel in providing comprehensive Data Center Facility (DCF) solutions. Our focus is on delivering exceptional design and deployment services to ensure seamless integration and optimal performance.



### Market Focus



Healthcare



Finance



Government



Education

### Competitive Advantages

- **Efficient Logistics:** Timely delivery and installation.
- **Expert Pre-Configuration:** Hardware pre-configured to your needs.
- **Extended Warranties:** Comprehensive product and service coverage.
- **Certified Experts:** Industry-certified professionals.
- **Tailored Solutions:** Customized to meet your specific requirements.

# | Map Of Coverage



ZT Tech Co. operates extensively across the Middle East and North Africa (MENA), providing cutting-edge IT solutions and services. With a strong presence in key markets such as Saudi Arabia, UAE, and beyond, we deliver tailored technology solutions that address the unique needs of businesses in this diverse and dynamic region. Our expertise in Data Center Facilities, and Networking infrastructure ensures that companies across MENA are equipped to thrive in the digital age.

# I Solution Overview

## ➤ Data Center Solutions

Our expertise spans across key domains, including:

- **Mission critical Power Systems:** Providing reliable and efficient power solutions for critical infrastructure.
- **Cooling:** Providing advanced liquid and precision cooling solutions, optimized for high-density computing environments.
- **Smart racks:** offering self-contained mini data centers for quick, easy installations.
- **Pre-Fabricated Data centers:** pre configured, micro/containerized data centers
- **Switchgear:** Supplying high-quality switchgear equipment for power distribution and control.
- **Racks & Cabinets:** Organized and secure equipment housing.
- **DCIM Solution:** Integrable with other OEM equipment and software for centralized reporting

## ➤ Networking Solutions

- **High-Performance Networking:** Offers robust wired and wireless networking solutions.
- **Advanced Security Protocols:** Ensures secure data transmission and protection.
- **Centralized Management:** Provides easy management of network devices from a single platform.
- **Scalable Infrastructure:** Tailored to grow with the dynamic needs of medium-sized businesses.
- **Reliable Connectivity:** Ensures uninterrupted business operations with dependable network equipment.
- **Cloud-Based Tools:** Includes cloud-based management tools for optimal performance and efficiency.



# I Professional Services

## IT Operations

- **Comprehensive DCF Support Service**
- **24/7 Support**
- **Resource Optimization**

## Data Center Services

Our comprehensive data center operations services are designed to support Service Integrators in delivering seamless and efficient solutions to their clients. We offer the following key services:

- **Capacity Planning**
- **Energy Efficiency**
- **Performance Optimization**
- **Disaster Recovery Planning**
- **Security Management**
- **Compliance Management**
- **24/7 Support**
- **Training and Certification**
- **UPTIME TIA-942 Tier 3 certification**
- **Managed NOC&SOC operations**
- **resident Engineers for Data center facility**

## IT/IP deployment & support

- **Gap Analysis**
- **Solution Design**
- **Implementation**
- **Support services**

# I Technology Partners



We are proud to partner with ATTOM, a leader in cutting-edge technology solutions. ATTOM's innovative products are designed to enhance your IT infrastructure and drive your business forward. With a commitment to digital intelligence, ATTOM provides solutions that seamlessly integrate and elevate every aspect of your technology environment.



As a key partner of ZT Tech Co., Powerwell provides state-of-the-art equipment for electrical power distribution and control, ensuring your operations are both safe and efficient. Their offerings include circuit breakers, contactors, switches, distribution boards, and surge arresters, all designed to maintain the integrity of your electrical systems.



Zyxel, a global leader in network solutions, partners with Zeist as their Original Equipment Manufacturer (OEM). This collaboration enhances Zeist's product offerings with Zyxel's advanced, reliable, and innovative networking technology. The partnership ensures Zeist provides state-of-the-art, scalable, and efficient network solutions across various sectors, including data centers, healthcare, finance, government, and education. This synergy combines Zyxel's technological expertise with Zeist's market focus, delivering top-tier network solutions to meet evolving business needs.



# I Project Highlight

## ✔ Customer Background

Claro, a leading telecom provider across Latin America, is part of América Móvil. Operating in multiple countries, Claro sought an advanced solution to meet its high-performance telecommunication needs.

## ✔ Customer Challenges

- Required a portable, highly customized container solution for telecommunication operations.
- Needed a hybrid power system (48VDC and UPS AC) and lithium batteries for efficient operation.
- Desired a compact design with 6 IT racks in a 20-foot container, maintaining high efficiency and service space.

## ✔ Deployed Solutions

- **AgileCub 20F ISO Container:** Integrated data center solution with 3-in-1 access control, video monitoring, and remote management capabilities.
- **Power System:** 2N redundancy with 30kVA Modular UPS, Lithium batteries, and dual 10kW 48VDC power systems.
- **Precision Cooling:** N+1 wall mount cooling with cold aisle containment and sliding cooling design to save space.
- **Protection Features:** IP55 moisture and dust protection, 60-minute fire resistance, C5M anti-corrosion, and Novec1230 fire suppression.

## ✔ Customer Benefits

- **Energy Efficiency:** Reduced energy costs through green, efficient design and real-time energy monitoring.
- **Space Optimization:** Compact design with sliding cooling and racks, maximizing IT space.





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## | Contact Us



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